

State of NH, Energy Saving Performance Contract Initiative

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Presentation to the EESE Board
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Overview

- **Goals**
- **Work to be Done**
- **What We've Done**
- **How to Bridge the Gap**

Fossil Fuel Reduction Goal

- **Executive Order 2016-3**
 - 30% by 2020
 - 40% by 2025
 - 50% by 2030
- **Current Level of Capital Investment**
 - \$500,000 in 2-year budget cycle

At this rate of investment, we cannot achieve goals.

ESPC Projects, 2013-Present

Hazen Drive project covers 4 buildings –

| | |
|-----------------|--|
| Dept. of Safety | DMV |
| Morton Building | 27/29 Hazen – DoIT, DES, DHHS, and labs |

| Current Utility Costs | Avg. Cost per square foot | Total Project Cost* | Estimated Savings | Payback (years)* | Energy Reduction | Fossil Fuel Reduction |
|-----------------------|---------------------------|---------------------|--------------------|------------------|------------------|-----------------------|
| \$2.5 million | \$4.10 | \$12.7 million | \$949,508 annually | 13.4 | 20% | 71% |

*Costs do not include financing.

ESPC Projects, 2013-Present

Cannon Mountain project includes -

11 onsite facilities

Snowmaking operations

| Current Utility Costs | Avg. Cost per square foot | Total Project Cost* | Estimated Savings | Payback (years)* | Energy Reduction |
|-----------------------|---------------------------|---------------------|--------------------|------------------|------------------|
| \$1.3 million | N/A | \$4.98* million | \$386,565 annually | 12.9 | 30% |

*Costs do not include financing.

✓ Actual savings for FY17 are on track to exceed \$400,000.

ESPC Projects, 2013-Present

- 28 Facilities in Concord
- Currently undergoing audit (IGA) phase
- Expected project size: \$10-\$20 million
- Expected energy savings: \$700,000 - \$1.2 million

The completion of these 3 projects along with the conversion away from Concord Steam will bring energy costs back to 2005 levels.

How can we do more?

- With current workload and staffing levels, we're averaging <1 ESPC per year
- Improving ESPC process and sharing project ownership can increase ESPC pace
- US Department of Energy – ESPC Accelerator Program aims to do just that

ESPC Accelerator – Energy Champions Toolkit

- **Goal – to provide guidance to state agencies so they can develop and oversee their own ESPC projects**
- **State Energy Management Staff will serve as consultants throughout entire process**
- **Champions Network will allow for collaboration across agencies**

ESPC Accelerator – Energy Champions Toolkit

- **NH joined in year 3 of the 3-year program**
- **In one year, we worked with DOE to develop a toolkit to accelerate ESPC work in state facilities**
- **NH's toolkit was shared with the Energy Services Coalition, NASEO, and will be presented at the Better Buildings Summit in May**
- **The toolkit will also become a part of DOE's online ESPC toolbox**

What's in the Toolkit?

- **Introductory memo from DOE to NH DAS**
- **Introductory memo from NH DAS to agencies**
- **Overview presentation to Champions**
- **Overview presentation to Commissioners**
- **UPGRADE Plan**
- **UPGRADE Prompt**
- **Agency Checklist**

What's Next

- **DAS, Bureau of Court Facilities and the Fish & Game Department are collaborating on a regional project**
- **Grouping smaller facilities geographically may allow for economies of scale and make projects attractive to ESCOs**
- **This will be a pilot and if successful could lead to further similar projects**

Questions?

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