

2012 Quarterly Report

## CORE NH Program Highlights

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
<b>RESIDENTIAL (nhsaves@home)</b>						
ENERGY STAR Homes	\$1,259,178	84%	19,447,440	146%	497	98%
NH Home Performance w/Energy Star	\$1,772,180	79%	15,685,947	123%	1,154	88%
Home Energy Assistance	\$2,924,825	98%	12,800,557	92%	918	97%
ENERGY STAR Lighting	\$1,117,350	100%	63,522,291	113%	301,710	91%
ENERGY STAR Appliances	\$1,055,078	94%	34,608,860	119%	21,592	119%
<b>TOTAL RESIDENTIAL</b>	<b>\$8,128,610</b>	<b>91%</b>	<b>146,065,095</b>	<b>116%</b>	<b>325,871</b>	<b>93%</b>
<b>COMMERCIAL &amp; INDUSTRIAL (nhsaves@work)</b>						
Small Business Energy Solutions	\$3,606,954	101%	147,078,743	120%	915	78%
Large Business Energy Solutions	\$3,243,817	98%	215,441,325	123%	261	148%
New Construction	\$2,879,195	122%	159,801,130	146%	173	128%
<b>TOTAL COMMERCIAL &amp; INDUSTRIAL</b>	<b>\$9,729,966</b>	<b>103%</b>	<b>522,321,198</b>	<b>128%</b>	<b>1,349</b>	<b>91%</b>
<b>TOTAL</b>	<b>\$17,858,577</b>	<b>97%</b>	<b>668,386,293</b>	<b>126%</b>	<b>327,220</b>	<b>93%</b>

nhsaves@home Energy Star Homes	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
Liberty Utilities	\$104,606	\$71,525	\$0	\$0	\$71,525	68.4%
NHEC	\$160,909	\$170,004	\$0	\$0	\$170,004	105.7%
PSNH	\$1,033,392	\$927,925	\$0	\$0	\$927,925	89.8%
Unitil	\$200,000	\$89,723	\$0	\$0	\$89,723	44.9%
<b>Total</b>	<b>\$1,498,907</b>	<b>\$1,259,178</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,259,178</b>	<b>84.0%</b>
<b>Program Participation</b>						
Liberty Utilities	25	10	0	0	10	40.0%
NHEC	57	77	0	0	77	135.1%
PSNH	384	405	0	0	405	105.5%
Unitil	39	5	0	0	5	12.8%
<b>Total</b>	<b>505</b>	<b>497</b>	<b>0</b>	<b>0</b>	<b>497</b>	<b>98.4%</b>
<b>Program Savings (Lifetime kWh)</b>						
Liberty Utilities	340,042	623,860	0		623,860	183.5%
NHEC	915,068	1,965,592	0	0	1,965,592	214.8%
PSNH	9,627,607	15,901,603			15,901,603	165.2%
Unitil	2,481,582	956,385	0	0	956,385	38.5%
<b>Total</b>	<b>13,364,299</b>	<b>19,447,440</b>	<b>0</b>	<b>0</b>	<b>19,447,440</b>	<b>145.5%</b>
		<b>Actual</b>	<b>In Process</b>	<b>Prospective</b>	<b>Total</b>	
Liberty Utilities		14,489	0	0	14,489	
NHEC		37,628	0	0	37,628	
PSNH		322,695	0	0	322,695	
Unitil		6,196	0	0	6,196	
<b>Total</b>		<b>381,008</b>	<b>0</b>	<b>0</b>	<b>381,008</b>	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.

Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

**Notes:**

With EPA's implementation of "ENERGY STAR Homes version 3.0" in July 2012, some "In Process" and "Prospective" homes may not meet the new criteria and could reduce these participation levels.

nhsaves@home NH Home Performance w/E	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
Liberty Utilities	\$141,234	\$143,107	\$0	\$0	\$143,107	101.3%
NHEC	\$180,773	\$56,837	\$0	\$0	\$56,837	31.4%
PSNH	\$1,660,101	\$1,343,445	\$0	\$0	\$1,343,445	80.9%
Unitil	\$250,000	\$228,792	\$0	\$0	\$228,792	91.5%
<b>Total</b>	<b>\$2,232,108</b>	<b>\$1,772,180</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,772,180</b>	<b>79.4%</b>
<b>Program Participation</b>						
Liberty Utilities	145	168	0	0	168	115.9%
NHEC	59	19	0	0	19	32.2%
PSNH	1,036	908	0	0	908	87.6%
Unitil	68	59	0	0	59	86.8%
<b>Total</b>	<b>1,308</b>	<b>1,154</b>	<b>0</b>	<b>0</b>	<b>1,154</b>	<b>88.2%</b>
<b>Program Savings (Lifetime kWh)</b>						
Liberty Utilities	4,621,783	5,367,850	0	0	5,367,850	116.1%
NHEC	5,474,363	498,037	0	0	498,037	9.1%
PSNH	1,482,626	4,500,186			4,500,186	303.5%
Unitil	1,205,185	5,319,875	0	0	5,319,875	441.4%
<b>Total</b>	<b>12,783,957</b>	<b>15,685,947</b>	<b>0</b>	<b>0</b>	<b>15,685,947</b>	<b>122.7%</b>
<b>Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)</b>						
Liberty Utilities		0			0	
NHEC		8,212	0	0	8,212	
PSNH		254,022	0	0	254,022	
Unitil		24,362	0	0	24,362	
<b>Total</b>		<b>286,596</b>	<b>0</b>	<b>0</b>	<b>286,596</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

Includes HES Fuel Neutral Pilot Projects for PSNH and Unitil.

nhsaves@home home energy assistance	Budget Goal (2012)	Thru 12/31/2012			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
Program Expenses (\$)						
Liberty Utilities	\$222,043	\$266,925	\$0	\$0	\$266,925	120.2%
NHEC	\$215,596	\$261,238	\$0	\$0	\$261,238	121.2%
PSNH	\$2,182,267	\$2,102,586	\$0	\$0	\$2,102,586	96.3%
Unitil	\$359,456	\$294,076	\$0	\$0	\$294,076	81.8%
<b>Total</b>	<b>\$2,979,362</b>	<b>\$2,924,825</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,924,825</b>	<b>98.2%</b>
Program Participation						
Liberty Utilities	54	66	0	0	66	122.2%
NHEC	61	64	0	0	64	104.9%
PSNH	760	721	0	0	721	94.9%
Unitil	73	67	0	0	67	91.8%
<b>Total</b>	<b>948</b>	<b>918</b>	<b>0</b>	<b>0</b>	<b>918</b>	<b>96.8%</b>
Program Savings (Lifetime kWh)						
Liberty Utilities	1,324,252	1,614,250	0		1,614,250	121.9%
NHEC	883,391	929,050	0	0	929,050	105.2%
PSNH	10,469,536	8,342,158	0	0	8,342,158	79.7%
Unitil	1,261,874	1,915,099	0	0	1,915,099	151.8%
<b>Total</b>	<b>13,939,053</b>	<b>12,800,557</b>	<b>0</b>	<b>0</b>	<b>12,800,557</b>	<b>91.8%</b>
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
Liberty Utilities		12,679	0	0	12,679	
NHEC		9,475	0	0	9,475	
PSNH		97,959	0	0	97,959	
* Unitil		27,875	0	0	27,875	
		<b>147,988</b>	<b>0</b>	<b>0</b>	<b>147,988</b>	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have signed off on the audit and the job is being scheduled.

Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

**Notes:**

nhsaves@home ENERGY STAR Lighting	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
Liberty Utilities	\$80,893	\$91,334	\$0	\$0	\$91,334	112.9%
NHEC	\$108,145	\$100,636	\$0	\$0	\$100,636	93.1%
PSNH	\$762,454	\$776,641	\$0	\$0	\$776,641	101.9%
Unitil	<u>\$165,431</u>	<u>\$148,739</u>	<u>\$0</u>	<u>\$0</u>	<u>\$148,739</u>	<u>89.9%</u>
<b>Total</b>	<b>\$1,116,923</b>	<b>\$1,117,350</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,117,350</b>	<b>100.0%</b>
<b>Program Participation</b>						
Liberty Utilities	14,507	5,258	0	0	5,258	36.2%
NHEC	39,467	29,053	0	0	29,053	73.6%
PSNH	222,353	225,632	0	0	225,632	101.5%
Unitil	<u>54,375</u>	<u>41,767</u>	<u>0</u>	<u>0</u>	<u>41,767</u>	<u>76.8%</u>
<b>Total</b>	<b>330,702</b>	<b>301,710</b>	<b>0</b>	<b>0</b>	<b>301,710</b>	<b>91.2%</b>
<b>Program Savings (Lifetime kWh)</b>						
Liberty Utilities	2,519,006	1,437,202	0		1,437,202	57.1%
NHEC	6,791,203	7,110,606	0	0	7,110,606	104.7%
PSNH	38,397,028	46,087,745	0	0	46,087,745	120.0%
Unitil	<u>8,742,738</u>	<u>8,886,738</u>	<u>0</u>	<u>0</u>	<u>8,886,738</u>	<u>101.6%</u>
<b>Total</b>	<b>56,449,975</b>	<b>63,522,291</b>	<b>0</b>	<b>0</b>	<b>63,522,291</b>	<b>112.5%</b>

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

(Participant is expressed as number of items rebated.)

nhsaves@home ENERGY STAR Appliances	Budget Goal (2012)	Thru 12/31/2012			Total	Percent of Budget/Goal
		Actual	In Process	Prospective		
<b>Program Expenses (\$)</b>						
Liberty Utilities	\$80,477	\$53,024	\$0	\$0	\$53,024	65.9%
NHEC	\$142,099	\$135,093	\$0	\$0	\$135,093	95.1%
PSNH	\$779,277	\$722,886	\$0	\$0	\$722,886	92.8%
Unitil	\$124,042	\$144,075	\$0	\$0	\$144,075	116.1%
<b>Total</b>	<b>\$1,125,895</b>	<b>\$1,055,078</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,055,078</b>	<b>93.7%</b>
<b>Program Participation</b>						
Liberty Utilities	875	944	0	0	944	107.9%
NHEC	1,914	2,256	0	0	2,256	117.9%
PSNH	13,783	16,044	0	0	16,044	116.4%
Unitil	1,617	2,348	0	0	2,348	145.2%
<b>Total</b>	<b>18,189</b>	<b>21,592</b>	<b>0</b>	<b>0</b>	<b>21,592</b>	<b>118.7%</b>
<b>Program Savings (Lifetime kWh)</b>						
Liberty Utilities	1,259,794	2,162,404	0		2,162,404	171.6%
NHEC	3,674,464	3,807,903	0	0	3,807,903	103.6%
PSNH	20,632,001	24,940,516	0	0	24,940,516	120.9%
Unitil	3,401,933	3,698,037	0	0	3,698,037	108.7%
<b>Total</b>	<b>28,968,192</b>	<b>34,608,860</b>	<b>0</b>	<b>0</b>	<b>34,608,860</b>	<b>119.5%</b>

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.

Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

**Notes:**

<a href="#">nhsaves@work</a> Small Business Energy Sol	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
<b>Program Expenses (\$)</b>						
Liberty Utilities	\$185,557	\$168,157	\$0	\$0	\$168,157	90.6%
NHEC	\$164,949	\$283,030	\$0	\$0	\$283,030	171.6%
PSNH	\$2,816,642	\$2,816,488	\$0	\$0	\$2,816,488	100.0%
Unitil	\$418,049	\$339,279	\$0	\$0	\$339,279	81.2%
<b>Total</b>	<b>\$3,585,197</b>	<b>\$3,606,954</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,606,954</b>	<b>100.6%</b>
<b>Program Participation</b>						
Liberty Utilities	33	75	0	0	75	227.3%
NHEC	31	67	0	0	67	216.1%
PSNH	1,047	708	0	0	708	67.6%
Unitil	58	65	0	0	65	112.1%
<b>Total</b>	<b>1,169</b>	<b>915</b>	<b>0</b>	<b>0</b>	<b>915</b>	<b>78.3%</b>
<b>Program Savings (Lifetime kWh)</b>						
Liberty Utilities	7,842,891	7,083,530	0	0	7,083,530	90.3%
NHEC	4,815,514	5,933,484	0	0	5,933,484	123.2%
PSNH	94,040,728	122,959,433	0	0	122,959,433	130.8%
Unitil	15,640,147	11,102,296	0	0	11,102,296	71.0%
<b>Total</b>	<b>122,339,280</b>	<b>147,078,743</b>	<b>0</b>	<b>0</b>	<b>147,078,743</b>	<b>120.2%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.

Prospective = An audit has been done, awaiting customer decision/signature.

**Notes:**

Liberty Utilities, Apr 17, 2012 Budget Transfer: \$30,553 from Small Business to C&I New Construction

Source: DE 10-188 -Granite State Electric Company d/b/a April 17, 2012 Budget Transfer

Unitil, Jul 17, 2012 Budget Transfer: \$60,000 from Small Business to Large C&I (\$26,000), C&I New (\$34,000).

<a href="#">nhsaves@work</a> Large Business Retrofit	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
Liberty Utilities	\$390,184	\$324,671	\$0	\$0	\$324,671	83.2%
NHEC	\$147,991	\$191,562	\$0	\$0	\$191,562	129.4%
PSNH	\$2,260,058	\$2,192,322	\$0	\$0	\$2,192,322	97.0%
Unitil	<u>\$520,000</u>	<u>\$535,262</u>	<u>\$0</u>	<u>\$0</u>	<u>\$535,262</u>	<u>102.9%</u>
<b>Total</b>	<b>\$3,318,233</b>	<b>\$3,243,817</b>	<b>\$0</b>	<b>\$0</b>	<b>\$3,243,817</b>	<b>97.8%</b>
Program Participation						
Liberty Utilities	26	28	0	0	28	107.7%
NHEC	23	23	0	0	23	100.0%
PSNH	101	176	0	0	176	174.3%
Unitil	<u>26</u>	<u>34</u>	<u>0</u>	<u>0</u>	<u>34</u>	<u>130.8%</u>
<b>Total</b>	<b>176</b>	<b>261</b>	<b>0</b>	<b>0</b>	<b>261</b>	<b>148.3%</b>
Program Savings (Lifetime kWh)						
Liberty Utilities	39,536,529	39,256,365	0	0	39,256,365	99.3%
NHEC	6,004,825	14,589,613	0	0	14,589,613	243.0%
PSNH	101,484,572	124,864,738	0	0	124,864,738	123.0%
Unitil	<u>28,244,540</u>	<u>36,730,608</u>	<u>0</u>	<u>0</u>	<u>36,730,608</u>	<u>130.0%</u>
<b>Total</b>	<b>175,270,466</b>	<b>215,441,325</b>	<b>0</b>	<b>0</b>	<b>215,441,325</b>	<b>122.9%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

Liberty Utilities, Apr 17, 2012 Budget Transfer: \$15,442 from Large Business to C&I New Construction

Source: DE 10-188 -Granite State Electric Company d/b/a April 17, 2012 Budget Transfer

Unitil, Jul 17, 2012 Budget Transfer: \$26,000 from Small Business to Large C&I Retrofit Program



<a href="#">nhsaves@work</a> New Construction	Budget Goal (2012)	Thru 12/31/2012				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
Liberty Utilities	\$295,961	\$384,473	\$0	\$0	\$384,473	129.9%
NHEC	\$129,381	\$145,100	\$0	\$0	\$145,100	112.1%
PSNH	\$1,704,429	\$2,051,214	\$0	\$0	\$2,051,214	120.3%
Unitil	<u>\$237,805</u>	<u>\$298,409</u>	<u>\$0</u>	<u>\$0</u>	<u>\$298,409</u>	<u>125.5%</u>
<b>Total</b>	<b>\$2,367,576</b>	<b>\$2,879,195</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,879,195</b>	<b>121.6%</b>
Program Participation						
Liberty Utilities	13	20	0	0	20	153.8%
NHEC	14	18	0	0	18	128.6%
PSNH	94	122	0	0	122	129.8%
Unitil	<u>14</u>	<u>13</u>	<u>0</u>	<u>0</u>	<u>13</u>	<u>92.9%</u>
<b>Total</b>	<b>135</b>	<b>173</b>	<b>0</b>	<b>0</b>	<b>173</b>	<b>128.1%</b>
Program Savings (Lifetime kWh)						
Liberty Utilities	9,104,728	14,105,819	0	0	14,105,819	154.9%
NHEC	5,803,325	7,514,129	0	0	7,514,129	129.5%
PSNH	85,348,090	121,379,989	0	0	121,379,989	142.2%
Unitil	<u>9,197,573</u>	<u>16,801,192</u>	<u>0</u>	<u>0</u>	<u>16,801,192</u>	<u>182.7%</u>
<b>Total</b>	<b>109,453,716</b>	<b>159,801,130</b>	<b>0</b>	<b>0</b>	<b>159,801,130</b>	<b>146.0%</b>

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

**Notes:**

Liberty Electric, Apr 17, 2012 Budget Transfer: +\$45,995 from Large C&I (\$15,442) and Small Business (\$30,553)

Source: DE 10-188 -Granite State Electric Company d/b/a April 17, 2012 Budget Transfer

Unitil, Jul 17, 2012 Budget Transfer: \$34,000 from Small Business to Large C&I Retrofit Program

Utility Specific Programs		Budget Goal (2012)	Thru 12/31/2012			Percent of Budget/Goal	
			Actual	In Process	Prospective		Total
<b>Program Expenses (\$)</b>							
Liberty	Educational Programs	\$0	\$0			\$0	0.0%
NHEC	Educational Programs	\$35,609	\$17,979	\$0	\$0	\$17,979	50.5%
PSNH	Educational Programs	\$103,793	\$102,739	\$0	\$0	\$102,739	99.0%
Unitil	Educational Programs	<u>\$25,500</u>	<u>\$9,913</u>	<u>\$0</u>	<u>\$0</u>	<u>\$9,913</u>	<u>38.9%</u>
	<b>Total</b>	<b>\$164,902</b>	<b>\$130,631</b>	<b>\$0</b>	<b>\$0</b>	<b>\$130,631</b>	<b>79.2%</b>
NHEC	Load Management	\$0	\$0	\$0	\$0	\$0	0.0%
NHEC	Smart Start Program	\$13,424	\$3,044	\$0	\$0	\$3,044	22.7%
NHEC	High Efficiency Heat Pump Pgm	\$138,428	\$49,879	\$0	\$0	\$49,879	36.0%
PSNH	Smart Start Program	\$35,000	\$14,663	\$0	\$0	\$14,663	41.9%
PSNH	ES Homes - Geothermal	\$385,578	\$327,732	\$0	\$0	\$327,732	85.0%
PSNH	Customer Engagement Program	\$250,000	\$42,578	\$0	\$0	\$42,578	17.0%
PSNH	C&I Customer Partnerships	\$30,703	\$0	\$0	\$0	\$0	0.0%
PSNH	C&I RFP Pilot Program	\$544,752	\$332,116	\$0	\$0	\$332,116	61.0%
Unitil	EE Website & Home Energy Audi	\$32,040	\$29,220	\$0	\$0	\$29,220	91.2%
Unitil		<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>0.0%</u>
	<b>Total</b>	<b>\$1,429,925</b>	<b>\$799,231</b>	<b>\$0</b>	<b>\$0</b>	<b>\$799,231</b>	<b>55.9%</b>
						<b>\$929,862</b>	
<b>Program Participation</b>							
Liberty	Educational Programs	0	0	0	0	0	0.0%
NHEC	Educational Programs	0	0	0	0	0	0.0%
PSNH	Educational Programs	0	0	0	0	0	0.0%
Unitil	Educational Programs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>
NHEC	Load Management	0	0	0	0	0	0.0%
	Smart Start Program	0	4	0	0	4	0.0%
	High Efficiency Heat Pump Pgm	20	11	0	0	11	55.0%
PSNH	Smart Start Program	0	18	0	0	18	0.0%
PSNH	ES Homes - Geothermal	66	59	0	0	59	89.4%
PSNH	Customer Engagement Program	25,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	3	0	0	0	0	0.0%
PSNH	C&I RFP Pilot Program	6	9	0	0	9	150.0%
Unitil	EE Website & Home Energy Audi	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.0%</u>
	<b>Total</b>	<b>25,095</b>	<b>101</b>	<b>0</b>	<b>0</b>	<b>101</b>	<b>0.4%</b>
<b>Program Savings (Lifetime kWh)</b>							
NHEC	Load Management	0	0	0	0	0	0.0%
NHEC	Smart Start Program	0	1,641,970	0	0	1,641,970	0.0%
NHEC	High Efficiency Heat Pump Pgm	10,214,662	3,884,175	0	0	3,884,175	38.0%
PSNH	Smart Start Program	0	0			0	0.0%
PSNH	ES Homes - Geothermal	32,939,179	22,322,650			22,322,650	67.8%
PSNH	Customer Engagement Program	4,050,000	0	0	0	0	0.0%
PSNH	C&I Customer Partnerships	0	0			0	0.0%
PSNH	C&I RFP Pilot Program	30,184,842	18,650,562	0		18,650,562	61.8%
Unitil	EE Website & Home Energy Audi	0	0	0	0	0	0.0%
	<b>Total</b>	<b>77,388,683</b>	<b>46,499,357</b>	<b>0</b>	<b>0</b>	<b>46,499,357</b>	<b>60.1%</b>

## Notes

Utility Specific Programs