

Natural and Propane Gas Utilities

Summary Data: Natural Gas Utility Companies Operating in New Hampshire
Calendar Year 2019

Operating and Financial Statistics		EnergyNorth Natural Gas, Inc./Liberty Utilities ^{1/1}	Northern Utilities, Inc./Unitil ^{2/2}
Bundled (Supply + Transportation) Customer Classes	2019	2019	2019
Residential			
Number of Customers	p.30, line 38	83,159	26,883
Average Annual Therms per Customer	p.30, line 38	767	727
Average Annual Revenue per Customer	p.30, line 38	\$1,116	\$1,284
Revenue per Therm	average revenue/average therms	1.45	1.77
Commercial & Industrial			
Number of Customers	p. 30, line 77	14,287	5,894
Average Annual Therms per Customer	p. 30, line 77	3,125	4,127
Average Annual Revenue per Customer	p. 30, line 77	\$3,736	\$4,803
Revenue per Therm	average revenue/average therms	1.20	1.16
Unbundled (Transportation) Classes			
Commercial/Industrial			
Number of Customers	p. 31, line 107(EN)/146(NU)	2,631	1,003
Average Annual Therms per Customer	p. 31, line 107(EN)/146(NU)	26,139	44,319
Average Annual Revenue per Customer	p. 31, line 107(EN)/146(NU)	\$8,451	\$9,800
Revenue per Therm	average revenue/average therms	0.32	0.22
Other Operating/Financial Statistics			
Total Customers	p. 31, line 146	100,077	33,780
Total Operating Revenue	p.11, line 2	\$157,020,559	\$72,851,361
Total Operating Expenses	p.11, line 23	\$138,678,675	\$60,670,541
Net Income	p. 11, line 24	\$18,341,884	\$12,180,820
Rate of Return	F-1 EN & NU	3.61%	8.04%
Plant in Service	F-1 EN & NU	\$376,560,306	\$177,338,557

Source: Calendar Year Ended December 31, 2019 Annual Reports & Year End Rate of Return Calculation filed with the NHPUC.

Notes: Bundled customer classes purchase gas supply and transportation delivery service directly from the utility companies.
Unbundled Commercial/Industrial customer classes purchase gas supply from third party suppliers and use the utility's distribution system to deliver the gas.

1/ Subsidiary of Algonquin Power & Utilities Corp.

2/ Subsidiary of Unitil Corp.