

New England Cable and Telecommunications Association, Inc. and Comcast Phone of New Hampshire, LLC

State of New Hampshire
Public Utilities Commission
Docket No. DT 07-011

Respondent: Michael D. Pelcovits

- REQUEST: Office of the Consumer Advocate, Set #1
- Dated: August 10, 2007
- ITEM:
- OCA: NECTA/Comcast - 9:** Refer to Pelcovits testimony, p. 11, lines 5 through 11.
- a. Please provide the paper referenced in footnote 6.
 - b. Define OTP
 - c. For the line in the table for "ILEC Competitive Response, Residential Market,"
 - i. Please list specifically the services encompassed
 - ii. Is "unbundled" (stand-alone/POTS) basic voice service encompassed.
 - iii. Identify the Verizon products that you anticipate will have lower rates as a result of competitive response to cable voice service competition (e.g., Freedom packages? Long distance?)
 - d. Are you aware of any markets in which an ILEC has lowered rates for its voice service, other than when directed to do so by regulators? If so, please provide examples of such competitive responses, including a brief description of the product for which the prices were lowered.
- REPLY:
- a. This has been filed as Attachment MDP-5 to Dr. Pelcovits' testimony.

- b. OTP stands for "over the top." This refers to VoIP services provided by companies that do provide the customer with the underlying broadband connection that carries the VoIP service.
- c.
 - i. the services encompassed included local and long distance voice telephone service, including calling features, e.g. call waiting, and voice messaging service
 - ii. the cost savings estimate derived in the cited paper refer to the savings off of the average residential customer's telephone bills for local and long distance calling plus features. This would include all expenditures on local service, regardless of how they are purchased.
 - iii. Dr. Pelcovits has not estimated or projected savings on a product-by-product basis.
- d. The ILECs have responded to competition by offering a wide range of voice calling services, including regional calling plans, local calling packages, and more comprehensive bundles including long distance, Internet service and video service. Dr. Pelcovits is not aware of a case whether any ILEC voluntarily has lowered the price of basic local service sold as a separate product.

Dated: August 28, 2007