

**Epler, Gary**

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From: Conner, Robert  
Sent: Wednesday, January 25, 2006 11:06 AM  
To: Epler, Gary  
Subject: FW: 2005 Unitil-Seacoast Trimming

## -----Original Message-----

From: troy.f.mcdonald@verizon.com [mailto:troy.f.mcdonald@verizon.com]  
Sent: Monday, January 16, 2006 11:04 AM  
To: Conner, Robert  
Cc: wade@unitil.com  
Subject: 2005 Unitil-Seacoast Trimming

Bob:

I sent you an email last week indicating that I could not match Asplundh trimming invoices to EONs. I am sending this to let you know that it appears there are two (2) EONs from end of year 2004 that I do not have copies of as I did not take this position until Feb. 2005. Scott called me today and provided me with the EON Memo numbers. I have asked for copies of the memos from our EON group in NH and will match the sections agreed to with the Asplundh documentation I have which should greatly increase the amount of trim contribution. Once complete I will process for payment immediately. I will also work with Scott to identify and see to it that any EONs sent to Verizon are returned promptly. It is my opinion that the process is starting to improve and I do not want to take any steps backwards.

I apologize for being unaware that the previous EONs were part of the trim invoicing by Unitil-Seacoast. This is a good example to use on Wednesday to tighten up the process on our end to ensure that this situation does not happen again. Please disregard the letter and data I sent to you. I will provide you with the results of the data review after I have reviewed the EONs Scott informed me applied to the invoicing.

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