

Enel X North America, Inc.
Docket No. DE 18-142

**Petition for Investigation into the
Use of Live, Online Reverse Auction in Electric Procurement**

Enel X Responses to Eversource Data Requests, Set 1

Date Request Received: 6/21/19
Request No. Eversource 1-1

Date of Response: 7/15/19
Witness: Greg Geller

REQUEST:

- 1.1. Please provide a list of companies/utilities for whom Enel X has hosted supplier of last resort ("SOLR" or default service) live online reverse auction services.
- 1.2. How many of these auctions have been conducted?
 - 1.2.1. Include the energy volumes of these transactions
 - 1.2.2. Include the dollar volumes of these transactions,
 - 1.2.3 Include delivery terms for the SOLR service procured.

RESPONSE:

1.1 Enel X is assuming that Eversource is using "default service" and "SOLR" to mean customers in deregulated states with competitive choice. The utilities that have allowed Enel X to disclose for which Enel X has hosted supplier of last resort ("SOLR" or default service) live online reverse auction services are:

- Delmarva Power & Light Company ("Delmarva Power")
- Con Edison
- Orange & Rockland

Enel X currently supports many additional utilities with live online reverse auctions in vertically integrated territories.

1.2 Enel X has conducted 225 auctions for the utilities that have allowed Enel X to disclose that Enel X has hosted supplier of last resort ("SOLR" or default service) live online reverse auction services.

In particular, the Delmarva Power & Light Company procurements have many similarities to what Eversource is seeking to procure, have similar supplier participation, and are slightly larger in energy commodity volume.

1.2.1 Energy volumes have varied as a result of various factors, including load and contract term. Of these utilities, only Delmarva publically shares the energy volumes. For the most recent SOS round of procurements, please see Delaware Public Service Commission's Docket

#18-1065, with filing date of September 9, 2018, and titled *In The Matter Of Provision Of Standard Offer Supply To Retail Consumers In The Service Territory Of Delmarva Power & Light (Filed September 7, 2018)*, which provides information on the energy volumes and other procurement details, starting on page 64 of the PDF file. In the most recent procurement round, in aggregate, the capacity peak load contribution was 510.1 MW.

1.2.2 Dollar volumes are confidential to Enel X's utility partners and they have not authorized Enel X to disclose the dollar volumes.

1.2.3 Because of multiple interpretations of the phrase "delivery terms", we point out that these details are set forth both in the Request for Proposals, starting page 62 of the PDF file, and Article Four: Full Service Requirements Agreement, starting page 103 of 266 of the PDF file.

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Date Request Received: 6/21/19
Request No. Eversource 1-22

Date of Response: 7/15/19
Witness: Greg Geller

REQUEST: What are the fees charged by Enel X for its services regardless of whether these fees are paid by suppliers or utilities?

RESPONSE:

Enel X fees vary based on the level of involvement required by Enel X. Eversource and Enel X would agree to the fee in advance. We find the structure that suppliers like best is a volumetric fee, e.g., cents per MWH, in which case we would determine the volume of a SOLR auction and base the volumetric fee accordingly. On a confidential basis, we would be willing to share a rough estimate of what we would expect a fee to be. Enel X is confident that ratepayers will benefit from Eversource utilizing a live, online reverse auction, inclusive of any fee.