1	STATE OF NEW HAMPSHIRE
2	PUBLIC UTILITIES COMMISSION
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4	21 South Fruit Street Suite 10
5	Concord, New Hampshire
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10	The following pages are the minutes taken of the New Hampshire Public Utilities Commission
11	public meeting held on December 17, 2007, commencing at 3:30 p.m.
12	commencing at 5.50 p.m.
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23	Court Reporter: Steven E. Patnaude, LCR
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1	I N D E X	
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1	PROCEEDINGS
2	CHAIRMAN GETZ: Okay. Good afternoon,
3	everyone. We'll open the Commission meeting for
4	December 17, 2007. And, first off, I apologize for the
5	delay in starting, we just finished another hearing at two
6	minutes to 3:00. The first item of business today is
7	approval of the December 7 Commission meeting minutes.
8	CMSR. MORRISON: I move we approve.
9	CMSR. BELOW: Second.
10	CHAIRMAN GETZ: Concur. Item Number 2
11	is announcement of a Secretarial Letter dated December 10,
12	in docket DE 07-012, Granite State Electric Company,
13	Petition for Approval of Default Service Rates, and the
14	Secretarial Letter set a hearing in that proceeding.
15	Item Number 3 is announcement of a
16	Secretarial Letter dated December 10, in docket DE 07-013,
17	Unitil Energy Systems, Petition for Approval of Default
18	Service Rates, and the Secretarial Letter approved a
19	hearing date in that docket.
20	Item Number 4 is announcement of a
21	Secretarial Letter dated December 10, in docket DE 06-135,
22	the 2007 Core Energy Efficiency Programs, and a Motion for
23	Approval to Transfer Program Year Funds in docket DE
24	07-106, and the Secretarial Letter approved the transfer
	(NHPUC Commission Meeting of 12-17-07)

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1 of funds from National Grid's Large C&I Retrofit Program
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- 2 to the ENERGYSTAR's Home Program and allowed it to amend
- 3 its 2008 filing.
- 4 And, Item Number 5 is announcement of a
- 5 Secretarial Letter dated December 13, in docket DT 07-123.
- 6 On November 13, Verizon New Hampshire filed a special
- 7 contract to provide U.S. General Services Administration
- 8 with local telecom service for a period of two years, with
- 9 three options for one-year extensions. Staff reviewed the
- 10 filing and concluded that it met the price floor
- 11 requirements of RSA 378:18. The Secretarial Letter notes
- 12 that the special contract is effective as of December 13.
- 13 Item Number 6, we have an order in
- dockets DW 04-117 and 06-099, concerning Hanover Water
- Works Company, financing and rate case proceedings. And,
- the order approves the setting of rate case expenses and a
- 17 temporary rate recoupment.
- 18 CMSR. BELOW: I move we approve.
- 19 CMSR. MORRISON: I second.
- 20 CHAIRMAN GETZ: Concur. Item Number 7,
- 21 we have an order in docket DE 07-012, Granite State
- 22 Electric Company, Petition for Approval of the Proposed
- 23 Default Service Rates for the period February 1 through
- 24 April 30, 2008 for Large C&I customers. And, the order

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1 grants the petition.
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- 2 CMSR. MORRISON: Move we approve.
- 3 CMSR. BELOW: I second.
- 4 CHAIRMAN GETZ: Concur. And, Item
- 5 Number 8, is approval of an order in docket DE 07-013,
- 6 Unitil Energy Systems, Petition for Approval of Default
- 7 Service Rates for the period February 1 through April 30,
- 8 2008. And, the order grants the Unitil petition.
- 9 CMSR. MORRISON: I move we approve.
- 10 CMSR. BELOW: Second.
- 11 CHAIRMAN GETZ: Concur. Item Number 9,
- 12 we have an order in docket DE 07-097, Public Service
- 13 Company of New Hampshire, Petition for Adjustment of
- 14 Stranded Cost Recovery Charge. And, the order grants the
- 15 petition.
- 16 CMSR. MORRISON: I move we approve.
- 17 CMSR. BELOW: Second.
- 18 CHAIRMAN GETZ: Concur. And, Item
- Number 10, we have an order nisi in docket DE 07-121, New
- 20 Hampshire Electric Cooperative, Proposed Changes to its
- 21 Stranded Cost Charge Rate. And, the order approves the
- 22 request.
- 23 CMSR. MORRISON: I move we approve.
- 24 CMSR. BELOW: I second.

Τ	CHAIRMAN GETZ: Concur. Okay. Item
2	Number 11: In docket DT 07-011, Verizon New Hampshire,
3	Transfer of Assets to FairPoint Communications, we have
4	preliminary deliberations. Docket 07-011 concerns the
5	petition filed on January 31, 2007 by Verizon New England
6	and FairPoint Communications that, if approved, would have
7	the effect of authorizing the transfer of the Verizon
8	landline network in New Hampshire to FairPoint. Similar
9	petitions are pending in Maine and Vermont.
10	Numerous parties sought and obtained
11	intervenor status in this proceeding, including the labor
12	unions that represent Verizon employees in New Hampshire,
13	competitive local exchange carriers that compete with and
14	purchase wholesale services from Verizon, municipalities,
15	electric utilities, cable TV companies, and a
16	representative of low-income customers. The Office of
17	Consumer Advocate has participated actively by presenting
18	evidence and argument as the representative of residential
19	customers in New Hampshire. And, Commission Staff also
20	participated in the case by presenting evidence and
21	argument.
22	Following an extensive period of
23	discovery and the submission of prefiled direct testimony,
24	we conducted nine days of evidentiary hearings that began

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in late October and concluded on November 1. We also
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- 2 convened public comment hearings in Merrimack, Plymouth,
- 3 Exeter, Newport, Littleton, and Concord that took place
- 4 between May and October, and we have received hundreds of
- 5 written comments.
- 6 Some, but not all, of the intervenors
- 7 entered into settlement agreements with the Joint
- 8 Petitioners that had the effect of resolving certain
- 9 objections that they had to the proposed transaction. The
- major issues in this case, however, remain contested.
- 11 It would be fair to characterize this
- 12 proceeding as the most important telecommunications
- 13 proceeding before the Commission in many years. Although
- 14 the telephone industry has undergone transformative
- 15 changes in recent years, basic telephone service remains a
- 16 vital service. And, its continued availability on a
- 17 reliable basis, at just and reasonable rates, remains a
- 18 paramount concern of this agency.
- 19 Moreover, beyond the traditional
- 20 services provided by the Verizon landline network, in
- 21 seeking to acquire the network FairPoint has made certain
- 22 commitments relative to increasing the availability of
- high-speed broadband internet service for New Hampshire
- 24 customers. While the Commission does not have direct

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1 jurisdiction over broadband internet services, it is a
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- 2 public policy question of great importance to New
- 3 Hampshire, and one that FairPoint poses as a major benefit
- 4 of the transaction, and one which it contends makes the
- 5 transfer in the public interest.
- In light of the Petitioners' request for
- 7 expedited review, we have scheduled preliminary
- 8 deliberations this afternoon to take stock of this
- 9 proceeding. First, I note that the evidentiary record in
- 10 this case is not quite complete. Pursuant to Section
- 11 203.30 of our procedural rules, numerous record requests
- 12 were made of the Joint Petitioners during the hearings,
- which we intend to admit into evidence. One important
- document remains outstanding as of today, and that's
- 15 FairPoint's detailed business contingency or disaster
- 16 recovery plan.
- 17 Second, we are aware that a partial
- 18 settlement has been reached among several parties to the
- 19 Maine proceeding, and that the Maine Commission will be
- 20 considering how to address that settlement pursuant to its
- 21 procedural rules. It is not clear at this point how the
- 22 Petitioners intend to proceed here, but the fact that the
- 23 Petitioners appear to have revised the terms of the
- 24 transaction underlying their petition creates some

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1 uncertainty over the New Hampshire proceeding, inasmuch as
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- the revised transaction would presumably modify the same
- 3 overall transaction pending in all three states.
- 4 In effect, by entering a settlement
- 5 agreement in Maine, the Petitioners have publicly declared
- 6 their intention to modify key terms of the transaction.
- 7 Therefore, from a procedural standpoint, it would seem
- 8 that the Petitioners, at some juncture, should either file
- 9 the revised arrangement here or seek the concurrence of
- 10 New Hampshire parties in doing so. In either case, I
- 11 would expect that, consistent with Commission practice, we
- would have a hearing, with appropriate due process
- accorded to other parties, to assess whether the revised
- 14 transaction or any settlement is in the public interest.
- 15 However, at this point, it is not clear what the
- Petitioners intend or what course they may pursue.
- 17 As for the substance of the proceeding,
- in my opinion, one conclusion has become clear, and that
- is that the petition, as filed, is not in the public
- 20 interest. Given that conclusion, the question then
- 21 becomes "Is there some set of conditions that would
- 22 satisfy the public interest?" As I noted at the close of
- 23 the evidentiary hearings, we face difficult and
- interrelated questions, and I pointed out then that the

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1 questions have at least two aspects: Is it in the public
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- 2 interest for Verizon to discontinue service in New
- 3 Hampshire and to be relieved of all its statutory
- 4 obligations as a public utility? And, is it in the public
- 5 interest for FairPoint to assume control of the Verizon
- 6 franchise?
- With respect to FairPoint, we must
- 8 determine, among other things, whether it has the
- 9 financial, managerial and technical capabilities to
- 10 operate as a telecommunications public utility in New
- 11 Hampshire. A related inquiry goes to the question of
- 12 "What does the public interest require of Verizon?" For
- instance, does the public interest and do the facts in
- 14 this case require that Verizon provide assurances that its
- 15 successor in interest is in a position to meet all its
- statutory obligations, and what form would such assurances
- 17 take?
- 18 Although I will be asking my colleagues
- 19 to defer final action pending completion of the record and
- 20 clarification of the effect of the Maine stipulation, at
- 21 this point, I think it would be useful to review generally
- some of the conditions that have been proposed and for us
- 23 to express any preliminary concerns we might have about
- 24 the petition as presented to us.

1	Commission Staff, the Consumer Advocate,
2	and the Labor Intervenors, in their testimony and briefs,
3	have set forth the broadest sets of proposed conditions in
4	this case. The Labor Intervenors' brief urges, in the
5	event the transaction is not rejected, that the nature of
6	the transaction be fundamentally changed; that FairPoint's
7	financial decision-making be restricted; and that
8	compliance with service quality standards be ensured. The
9	Consumer Advocate and Commission Staff propose numerous
10	detailed conditions that could be categorized as relating
11	to financial viability, technical and managerial
12	transition, quality of service, broadband, and a variety
13	of other topics, including rate levels.
14	Based on my review of the testimony and
15	briefs, I would view certain kinds of conditions as
16	critical to protecting the public interest. For instance,
17	financial conditions in the nature of those proposed by
18	Staff and the Consumer Advocate regarding the reduction of
19	FairPoint debt and the limitation on its dividend
20	payments, as well as its ability to enter into future
21	transactions, appear to be fundamental prerequisites in
22	order for us to be reasonably confident that FairPoint
23	will be a financially viable operation in the future in
24	New Hampshire.

1	In addition, I am concerned about the
2	cutover process and the related Transition Service
3	Agreement, which, on its face, appears to be unsupported
4	on a cost basis. As a matter of principle, related to
5	whether it is in the public interest for Verizon to be
6	relieved of its obligations, it would seem that Verizon
7	has the responsibility to arrange for a smooth transition
8	to its successor.
9	Corresponding to Verizon's role in
10	arranging a smooth transition, it would seem that it
11	should be handing over assets that are in reasonable
12	working order or that it should make a sufficient monetary
13	contribution to accomplish the same end with regard to
14	such items as eliminating its significant double pole
15	backlog.
16	Another financial condition that I
17	believe would provide some value is the creation of an
18	assurance mechanism by Verizon through some form of
19	escrow, bond or letter of credit that would apply for
20	several years and expire over time, so long as the
21	underlying predictions made by Verizon and FairPoint
22	concerning, for instance, revenues or line loss or some
23	other objective measure, reasonably come to pass. If the
24	forecasts underlying the transaction do not come to pass

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in a particular year, then a portion of the escrow or
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- other instrument would be transferred to FairPoint,
- 3 otherwise the value would return to Verizon.
- 4 There are a number of other important
- 5 and complementary conditions, but I will not mention all
- of them at this time. However, I would like to point to
- 7 two. First, with respect to broadband, I would suggest
- 8 that whatever measures might be adopted be expressed in
- 9 terms of availability, and not addressability. And,
- 10 second, I would suggest that any condition concerning
- 11 quality of service include a provision for self-enforcing
- 12 penalties, inasmuch as the Commission does not have the
- authority to impose such a regime in the first instance,
- in the absence of a condition agreed to by FairPoint.
- 15 Those summarize my thoughts on the
- 16 procedural and substantive matters at present. And, I
- 17 would turn now to Commissioners Morrison and Below for
- their thoughts. And, Commissioner Morrison.
- 19 CMSR. MORRISON: Good afternoon. As
- 20 presented to the public as a principal reason for the
- 21 transaction to be approved, FairPoint has in the
- 22 newspaper, radio and television communications too
- 23 numerous to count have talked about broadband. The
- 24 company is selling this deal to consumers as a dramatic

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1 network push into the world of broadband communications,
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- 2 where almost all is possible based upon the availability
- 3 of high-speed networks and new network services to the
- 4 end-user.
- 5 At this point, I feel I must define the
- 6 term "broadband" and frame it in terms of this proposed
- 7 transaction. "Broadband" is an accepted industry term for
- 8 a wide range of networking speeds. In terms of this
- 9 transaction, it means at communication speeds of greater
- 10 than 768 kilobits in the download mode. Download mode is
- 11 the speed that data flows from the internet to the
- 12 end-user. A characteristic of all generally provisioned
- 13 broadband is that the flow of data to the internet from
- 14 the end-user is substantially slower than the flow from
- the internet, most often slower by a factor of greater
- 16 than five.
- 17 As proposed by FairPoint, the type of
- 18 broadband to be deployed in New Hampshire is a variant of
- 19 a technology termed in the industry as "xDSL", which was
- 20 first developed by Bellcore in 1988. It runs over the
- 21 same copper wires that support a traditional handheld
- 22 wireline telephone, and they are the same copper wires
- 23 which have been in service in much of New Hampshire since
- 24 before xDSL was developed. While xDSL technology has come

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1 a long way since 1988, I must keep -- I must keep in mind
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- 2 the age, and the varying generations of the copper, and
- 3 the fact that it has been maintained by a company for who,
- 4 at times, quality of service, as reported in various
- 5 reports, has not been as focused as it should have been
- and has been in contradiction to what is expected of a
- 7 trusted public utility in this state.
- 8 I must also keep in mind that even the
- 9 newest xDSL technology is distance-constrained, meaning
- 10 that it is likely that the network speed and service that
- 11 someone's neighbor may have at their premise may not be
- 12 available because of a greater distance from the signal
- origin or repeater.
- 14 As proposed, the FairPoint plan for the
- 15 acquisition of Verizon's assets and businesses -- business
- operations in New Hampshire covers operations to 2015.
- 17 New xDSL lines and services that are unregulated by the
- 18 State of New Hampshire must provide the revenues required
- 19 to pay the enormous debt that the Company must assume.
- 20 Revenue through 2015 and beyond must be sufficient to
- 21 cover: (1) the cost of acquiring the assets and
- 22 businesses from Verizon; (2) the interest on the debt to
- 23 acquire that business and those assets; (3) the expected
- 24 dividends to be paid to shareholders each year; and (4)

1 the cost of operations and maintenance of the integrated

- 2 network in New Hampshire.
- Added to the revenue and debt model to
- 4 the company and various parties presented at hearing is
- 5 the fact that the residential line count has been on a
- 6 steady decline for many years, which, of course, means
- 7 less revenue from that sector. With all that in mind, the
- 8 company, the Commission, and residents of the state are
- 9 all asking quite a bit from a broadband technology birthed
- in 1988 and from a copper wire plant that in some areas is
- 11 older than I am.
- 12 Without question, broadband is the
- 13 foreseeable future for data and voice and enhanced network
- 14 services, such as entertainment in the home and
- 15 interactive broadcast from the home. What I question is
- the platform proposed for those services powered by xDSL.
- 17 When the Commission held public comment
- 18 hearings around the state earlier this year, FairPoint was
- in attendance at each one. Voiced over and over by
- 20 residents of the state was the need for higher networking
- 21 speeds than can be provisioned over copper. Networking
- 22 speeds which would drive the consumption of services that
- 23 businesses, individuals and families would be willing to
- 24 pay for.

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                         As evidenced by the record in the
       hearing, FairPoint has not -- has closed their ears to
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       those requests and needs. As a point of fact, the company
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       did not even broach the subject during hearings, and no
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       fiber to the premise is included in their operation plans
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       or budgets through 2015.
                         If there is something that -- If there
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       is something New Hampshire does not need, it is a voice
       and data communications company that is unresponsive to
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       the voice, the will, and the needs of the businesses and
11 the residents of New Hampshire. We already have one.
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                         Today, FairPoint is a rural
       communications provider of voice and data networking
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14
       services. However, New Hampshire is not a rural state,
       and cannot prosper economically or socially with only
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       rural communications. Yes, we have areas that -- we have
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       areas that are under served, but we are not a rural state.
       If this acquisition were to move forward, Verizon's
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       closest territory would be the State of Massachusetts.
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       Verizon is aggressively deploying fiber to the premise in
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       many areas of that state. Massachusetts is our southern
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       neighbor and they comprise our entire southern border.
       vie for business growth in New Hampshire with
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       Massachusetts. Massachusetts has a vastly larger higher
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1 education infrastructure, and it retains far more
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- 2 graduates in greater numbers than does New Hampshire.
- 3 Massachusetts has greater access to local and larger money
- 4 markets to start and grow business, and the name
- 5 "Massachusetts" and "Boston" elicit sophisticated images
- 6 in minds around the world. Unlike New Hampshire,
- 7 Massachusetts, and other states, such as California and
- 8 Michigan, have an activist state government that has and
- 9 continues to aggressively incentivize business to start,
- 10 grow, and help businesses prosper in their state.
- 11 In the future, when a business looks to
- 12 locate in Massachusetts or New Hampshire, I do not want
- them, as part of their business review, to look at New
- 14 Hampshire as a rural state, where they and their employees
- 15 would be second class communications citizens of the 21st
- 16 century economy. Therefore, the question I must ask
- 17 myself is "do I want our closest geographical competitor,
- 18 to give them another plus over New Hampshire in terms of
- 19 keeping and attracting new businesses?" My answer must be
- that "I do not".
- 21 I understand FairPoint's wish to grow
- their business, and the proposed boost of 200 plus jobs
- within the state. I understand FairPoint not wanting to
- 24 be considered just a rural communications provider.

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1 However, with a future built on old copper and
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- 2 MacGyver-ized technology, they will not shake their image,
- 3 nor will they be admitted into the big leagues. What
- 4 FairPoint wants is to appear to be a big-time player,
- 5 while they try and learn the big-time game here in New
- 6 Hampshire. I am undecided if New Hampshire should be the
- 7 state that issues them that learner's permit.
- 8 CHAIRMAN GETZ: Commissioner Below.
- 9 CMSR. BELOW: Thank you, Mr. Chairman.
- 10 In determining whether or not the proposed transaction is
- 11 for the public good, we must weigh the potential or
- 12 promised benefits touted by FairPoint and Verizon, as well
- as some possible benefits that have emerged in partial
- 14 settlement agreements or memorandum of understandings with
- 15 various parties, such as electric utilities and some of
- the competitive local exchange carriers, against the
- downside risk of this deal. Clearly, we would be
- 18 substituting an ambitious, but highly leveraged, below
- 19 investment grade, small and relatively inexperienced
- 20 FairPoint, for a financially strong, investment grade,
- 21 very well-established Verizon, as the state's major
- incumbent local exchange carrier.
- On balance, I cannot conclude from the
- 24 record that the deal, as proposed, is in the public good.

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As proposed, there's too much downside risk for the
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      potential benefits and gains. That being said, RSA 374:26
      does provide that, in determining whether the proposed
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       transaction is for the public good, the Commission may
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      prescribe such terms and conditions as it shall consider
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       for the public interest.
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                         The question is -- The question of "what
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       is for the public good?" encompasses not just the parties
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      directly affected by the transaction, but also the needs
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      of the public at large. FairPoint recognizes this, in
11
      citing at the very start of its brief "service, broadband,
       investment, jobs, economic development. These key
12
       factors form the basis for the approval sought in this
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14
      proceeding by FairPoint Communications, Inc."
                         Curiously enough, three of those
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       factors, "economic development", "jobs" and "broadband",
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       are not within the normal jurisdiction and purview of the
      Public Utilities Commission. Certainly, "service", for
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       traditional phone service, as well as the question of
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       "investment" related to the traditional phone services, is
      within our normal purview. The question is, is there a
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       set of conditions and terms that, on balance, adequately
      mitigate or reduce the downside risk, while adequately
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24
      assuring that the touted benefits will actually be
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realized?

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Some of the concerns I have or I think
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       issues that might move in that direction are reducing the
       leverage involved in this. In the financial projections,
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      FairPoint, as forecast, would be almost an outlier among
       its comparable peer firms that it was compared to. I
       think it needs to be more in the middle of the pack of
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       those comparable small telecommunications carriers. The
      downside risk of the Transition Service Agreement costs
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       from an extended transition period need to be mitigated.
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      There needs to be more assurance that adequate capital
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       investment will occur.
                         One of the concerns -- One of the risks
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14 that concerns me is the actual state of Verizon's plant. The record indicates there was fairly minimal due 15 diligence on the part of FairPoint in actually physically 16 17 inspecting the condition of central offices and outside plant. They just did a very small sampling. And, there's 18 reason for concern. For example, the double pole 19 20 situation. Under the current joint ownership agreements, typically Verizon has an agreement with the electric 21 utilities to the effect that -- with language that says 22 "Upon receipt of the notification of the request to 23 24 transfer facilities, each company is responsible for

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transferring its facilities within 60 days, unless
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- 2 otherwise agreed. To my knowledge, there is not any
- 3 general other agreement. So, each company is responsible
- 4 for transferring within 60 days. Verizon has argued we
- don't have the enforcement authority over these joint
- 6 ownership agreements, but it goes to the question of the
- 7 condition of the plant.
- 8 In response to a data request on
- 9 November 8th, Verizon submitted Exhibit 32P that updated
- 10 the status of the double poles in this state. And, they
- 11 listed a total, as of November 2nd of this year, poles
- 12 pending transfer, 7,085. Now, of those, 621 represent
- poles that are not yet set, but are anticipated. So,
- those aren't really double poles yet. So, as of
- 15 November 2nd, there were 6,464 double poles. Now, Verizon
- points out that this data doesn't indicate whether other
- 17 attachees have made their move, such that they're ready to
- 18 move. They're typically being the last one to move. This
- is an example of a lack of information that is of concern.
- They don't even know, apparently, how many poles that are
- out beyond the 60 day period that they say they're
- 22 responsible for transferring.
- What we do know that, of those 6,464
- double poles, 38 percent of them have been outstanding for

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over two years; 67 percent for over a year; 92 percent for
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      more than six months. It's probably a fair guess that
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      most of those, if not all of those, pending for more than
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      six months are simply waiting for Verizon, and not other
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 5
       attachees to make their move.
                         But, that being said, it is of some
       consolation that FairPoint has stepped into the breach
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 8
       and, in settlements with electric utilities, has agreed to
 9
      eliminate such backlog within 36 months following the
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       six-month post merger transition period. So, that problem
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      seems to be resolved. However, from the record, we had no
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       indication that FairPoint adjusted its financial model to
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      account for the additional cost of this commitment, which
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       they made relatively late in the process. It's probably a
       cost that's in the order of millions of dollars.
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                         I'm tempted to say that, as a
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17
      precondition to allow them -- Verizon to discontinue its
      service in this state and to conclude this transaction,
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      that Verizon should be responsible to eliminate this
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      backlog of poles, of double poles. However, you know,
      that's probably not realistic, because it would take a lot
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22
      of crews and a lot of overtime to do that. So, I think that's
      an issue that should be addressed and accounted for, in
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       terms of the expenditures that Verizon may need to make if
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1 this deal goes forward.
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- 2 Another example is the issue of
- 3 broadband. As Commissioner Morrison points out, you know,
- 4 really what New Hampshire would like to see is fiber
- 5 deployment throughout the state. However, that's a much
- 6 larger capital investment than what FairPoint is proposing
- 7 to do. And, there's no indication in this record, or
- 8 otherwise that I know of, that, if we simply turn down
- 9 this deal out of hand, that anybody is going to step into
- 10 the breach and offer widespread fiber deployment, or, for
- that matter, even DSL deployment, an expansion of DSL
- 12 deployment.
- 13 So, FairPoint has proposed to make the
- 14 best of what we have, to utilize existing plant to get a
- 15 basic level of broadband to as many customers as possible.
- There is some benefit and value to that if it actually is
- 17 realized. Like Chairman Getz pointed out, I'm concerned
- 18 that the commitment here has been a moving target over the
- 19 course of this proceeding from the time this proposal was
- 20 originally filed. And, one of the moving targets has been
- 21 moving to setting the goals, in terms of addressability
- versus availability. I think customers could care less
- 23 whether their phone line is addressable for DSL purposes,
- 24 if they're told it's not actually available. What people

want is the availability of a reasonably priced DSL

- 2 product.
- 3 And, so, though normally broadband
- 4 investment and pricing is not something within the purview
- 5 of this Commission, since it has been touted as a central
- 6 benefit of this transaction, and something to weigh
- 7 against the risk of a less financially strong, less
- 8 experienced company, then I think that's something that we
- 9 need to see addressed, we need to address in terms of
- 10 terms and conditions, so we have a higher degree of
- 11 confidence that that benefit will actually be realized.
- 12 There are a number of other terms and
- conditions that have been proposed by Staff, the Consumer
- 14 Advocate, the Labor Intervenors, the Municipal
- 15 Intervenors, and other telecommunication companies that I
- think bear further consideration. But I think that's
- 17 probably enough for now.
- 18 CHAIRMAN GETZ: Is there further
- 19 discussion?
- 20 (No verbal response)
- 21 CHAIRMAN GETZ: Well, I would just note
- 22 that it is my view that, conceptually, there are
- 23 reasonable conditions that could make the
- 24 Verizon/FairPoint transaction in the public interest. But

1 I would move that we defer a final decision in this docket

2	until the record is complete and the uncertainty created
3	by the filing of a stipulation in Maine is resolved, and
4	so moved.
5	CMSR. MORRISON: I second.
6	CMSR. BELOW: I concur. Well, Go
7	ahead.
8	CHAIRMAN GETZ: And, I note that the
9	motion carries. Under Item Number 12, new business: No
10	items of new business today. And, Item Number 13,
11	miscellaneous administrative matters: Our next meeting
12	will be Friday, December 28th, at 2:00 p.m.
13	CMSR. MORRISON: I move we adjourn.
14	CMSR. BELOW: Second.
15	CHAIRMAN GETZ: Concur. Thank you,
16	everyone.
17	(Whereupon the Commission meeting was
18	adjourned at 4:02 p.m.)
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